

# Power Team Action Grid™

Name:

Business Category:

<b>MY BOOT CAMP</b>	<b>Date Completed</b>
"I'm Relevant" Worksheet	
10 Key Question	
Connector-to-Creator Worksheet	
PT Roster Success Worksheet	



<b>Bragging Buddy:</b>						
<b>Business Category:</b>						
<b>BOOT CAMP (Research &amp; Preparation)</b>	<b>Instructions: Enter Completion Date for each activity listed below</b>					
Meeting #1 (M1): 10 Key Question (page14)						
Meeting #2 (M1): Key Situations/Prospects (page16)						
Golden Goose Referral Sources						
Do I know how to Brag About as a business and as a person						
Do I know what to Look/Listen for to recognize referral opportunities						
<b>PROMOTIONAL ACTIVITY</b>	<b>Instructions: Enter Completion Date for each activity listed below</b>					
Clients - SV1, SV2, SV3, SV4						
Co-Workers - SV1, SV2, SV3, SV4						
Sphere of Influence - SV1, SV2, SV3, SV4						
Business & Networking Events - SV2						
<b>GROUP ACTIVITY</b>	<b>Instructions: Enter Completion Date for each activity listed below</b>					
Business Card Display - SV1						
Reverse Visibility - Exchange Client Profiles - SV3						
Website & blog links, online reviews - SV5, SV6, SV9						
Combine Advertising & Marketing - SV10						
Trade shows - SV10						
Create Custom Key Situation - SV1, SV2						
Job/Office Tour - SV8						
Host a seminar or workshop - SV7						
Host a Social Event - SV8						
<b>REFERRAL TRACKING</b>	<b>Instructions: Enter Completion Date for each activity listed below</b>					
Give/Receive Inside Referral						
Give/Receive Outside Referral						